

The Expertise To Advise

The Knowledge To Lead

The Capability To Carry A Project Through

BJL Construction, No Project Is Too Big or Too Small.

Let BJL meet

ALL of Your Consulting & Construction Management Needs!

Educational Background:

Community & Civic Involvement:

Certifications & Awards:

Project Expertise:

BJL

CONSTRUCTION COMPANY, INC

Corporate Office:

Post Office Box 74

Bladenboro, North Carolina 28320



Cleopatrice Robinson, Vice President

Phone: (910) 988-1707

Fax: (910) 488-3108

**Vice President
Senior Construction Project Manager**

North Carolina Agricultural and Technical State University (1993 – 1997) – Bachelors of Science Architectural Engineering / Concentration in Mechanical Systems Design and Facilities Building Management - Greensboro, North Carolina

E.E. Smith Senior High School (1990 – 1993) – High School Diploma, Fayetteville, North Carolina

- Active Member, First Baptist Church – Bladenboro, North Carolina
- Member of the American Society of Plumbing Engineers (ASPE)
- Member of the American Society of Heating, Refrigeration, and Air Conditioning Engineers

- **Disadvantaged Business Enterprise Certification** per US DOT requirements
- **Minority Business Enterprise Certification** per General Statute 143-128.4
- **Historically Underutilized Businesses Certification** per General Statute 143-128.4
- ASSE 6020 Certified Medical Gas Inspector
- State of NC Office of State Construction – Construction Management Certificate
- UNC at Chapel Hill - Recipient of Environment, Health and Safety Collaboration Award for Construction Management coordination efforts in the Homeland Security Upgrades.

Senior Construction Project Manager: Responsibilities include fiscal year budget analysis - Review and approval of Architectural and Engineering Design Services contracts. – Review and approval of Single Prime and CM at Risk construction contracts. - Administering, maintaining and implementation of construction schedules, construction budget and contingency funds – Administer and approve Construction Prequalification guidelines. – Oversee Design of Capital Construction projects and follow

**Project
Expertise
(cont):**

through to bid/negotiations, Construction Administration and close-out. – Evaluate *Prequalification applications for compliance and approval to move forward to bid.*

Ten years of experience as a Design Consulting Engineer for Plumbing, Mechanical, and Medical Gas Building Systems, is used to Manage and Coordinate the Construction Manager at Risk's sub-contractor bid packages. This ensures fellow minority specialty sub-contractors are aware of bidding opportunities.

Engineering Design Consulting Services Provided:

- Southeastern Regional Medical Center (Lumberton, NC) – Heart Center Expansion and Renovations
- Fayetteville State University (Fayetteville, NC) – Bronco Hall Dorm
- Pauline Jones Middle School (Cumberland County) – Classroom Expansion
- T. C. Berrien Elementary School (Cumberland County) – Classroom Expansion
- Wilson Medical Center (Wilson, NC) – Medical Vacuum System Upgrades
- Wilson Medical Center (Wilson, NC) – Emergency Department Additions and Renovations
- Carteret General Hospital (New Bern, NC) – Emergency Department Additions and Renovations
- South Johnston High School (Johnston County) – Gymnasium / Athletic Complex
- Joyner Elementary Magnet School (Wake County) – 8,000 sq. ft. Classroom Wing Addition/Renovation which includes Kitchen Renovations.
- East Garner Elementary School (Wake County) – Gymnasium Renovations, Classroom Expansion and Renovations, Kitchen Expansion and Renovations

Capital Projects - HUB / MBE Consulting Services Provided:

- Cape Fear Valley Health (Fayetteville, NC) – Parking Deck Addition (MWBE Consultant)
- Fayetteville State University (Fayetteville, NC) – Residence Hall (MWBE Consultant)
- Hope VI Revitalization of Old Wilmington Road (Fayetteville, NC) (Section 3 Consultant)
- Friendship Baptist Church (Consultant for Feasibility Study)
- Fayetteville Regional Airport Airline Terminal Improvements (DBE Consultant)
- Grove View Terrace RAD (Fayetteville, NC) (RAD Section 3 Consultant)

**Community
Outreach
Involvement /
Construction
Management
Services:**

Fayetteville Regional Airport – Airline Terminal Improvements:

\$34 Million US DOT funded project, resulting in 33% minority participation. BJL Construction Company performed DBE consulting services and community outreach initiatives to promote DBE, MWBE and HUB participation on this project. Initiatives included, but not limited to: (1) Information sessions for small business contractors which provided information on the bid packages available, (2) Sponsored workshops to assist small contractors in completing DBE on-line paperwork, (3) Responsible for the Pre-qualification of Single Prime General Contractors and pairing those pre-qualified General Contractors with smaller tier DBE, MWBE, and HUB certified subcontractors.

Fayetteville Metropolitan Housing Authority (FMHA) – HOPE VI Revitalization:

\$20 Million HUD funded grant which resulted in 44% HUB/MWBE participation. After 6 years of construction, this project was completed in 2014. BJL Construction Company was contracted as the Section 3 HUB Coordinator for this project. Outreach services included, but not limited to: (1) Information Sessions with Section 3 program participants and contractors located on-site at the FMHA. (2) Contractor Workshop to educate on the Section 3 HUB reporting requirements and completing the Section 3 participation forms. (3) Worked with dislocated FMHA residents to integrate them into the HOPE VI construction activities. (4) Held “on the job” training sessions directly on-site. (5) Held community job fairs which resulted in “on-the-spot” hiring of dislocated FMHA Section 3 residents.

Fayetteville Metropolitan Housing Authority (FMHA) – RAD Program:

HUD funded grant. Construction for this project was completed Summer 2020. BJL Construction Company was contracted as the Section 3 / RAD Coordinator for this project. Outreach services included, but not limited to: (1) Information Sessions with Section 3 program participants and contractors located on-site at the FMHA. (2) Contractor Workshop to educate on the Section 3 HUB reporting requirements and completing the Section 3 participation forms. (3) Worked with dislocated FMHA residents to integrate them into the HOPE VI construction activities. (4) Held “on the job” training sessions directly on-site. (5) Held community job fairs which resulted in “on-the-spot” hiring of dislocated FMHA Section 3 residents.

Fayetteville State University Residence Hall:

\$13 Million State Funded Project which resulted in 43% HUB/MWBE participation. BJL Construction Company was contracted as the HUB/MWBE Coordinator. Outreach services included, but not limited to: (1) Contractor’s College – this program was a contractor’s course held on the campus of Fayetteville State University, which was implemented and carried out by BJL Construction Company, Inc. The Contractor’s College, provided minority businesses important tools on how to obtain HUB/MWBE certification, financial business planning, business tax information, payroll obligations, and various other small business topics.

Cumberland County Detention Center Phase 2:

\$17 Million County Funded Project which resulted in 40% HUB/MWBE participation. BJL Construction Company was contracted as the HUB/MWBE Coordinator. Outreach services included, but not limited to: (1) Contractor’s College – this program was a contractor’s course held on the campus of Fayetteville State University, which was implemented and carried out by BJL Construction Company,

**Community
Outreach
Involvement /
Construction
Management
Services:**

Inc. The Contractor's College, provided minority businesses important tools on how to obtain HUB/MWBE certification, financial business planning, business tax information, payroll obligations, and various other small business topics.

Cape Fear Valley Medical Center:

\$92 Million Project with multiple funding sources. This project resulted in 22% HUB/MWBE participation. BJL Construction Company was contracted as the HUB/MWBE Coordinator. Outreach services included, but not limited to: (1) Contractor's College – this program was a contractor's course held on the campus of Fayetteville State University, which was implemented and carried out by BJL Construction Company, Inc. The Contractor's College, provided minority businesses important tools on how to obtain HUB/MWBE certification, financial business planning, business tax information, payroll obligations, and various other small business topics.

Cumberland County Detention Center Phase 1:

\$40 Million County Funded Project which resulted in 19% HUB/MWBE participation. BJL Construction Company was contracted as the HUB/MWBE Coordinator. Outreach services included, but not limited to: (1) Contractor's College – this program was a contractor's course held on the campus of Fayetteville State University, which was implemented and carried out by BJL Construction Company, Inc. The Contractor's College, provided minority businesses important tools on how to obtain HUB/MWBE certification, financial business planning, business tax information, payroll obligations, and various other small business topics.

Fayetteville Crown Coliseum Complex:

\$52 Million County Funded Project which resulted in 17% HUB/MWBE participation. BJL Construction Company was contracted as the HUB/MWBE Coordinator. Outreach services included, but not limited to: (1) Contractor's College – this program was a contractor's course held on the campus of Fayetteville State University, which was implemented and carried out by BJL Construction Company, Inc. The Contractor's College, provided minority businesses important tools on how to obtain HUB/MWBE certification, financial business planning, business tax information, payroll obligations, and various other small business topics.